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George S. Hulbert, Publisher, New York

Seventy Eight Fifth Avenue

December 11th, 1905.

Mrs. A. W. Tourgee,

2015 Kalorama Avenue,

Washington, D. C.

Dear Mrs. Tourgee:-

You will not doubtless care to consider business correspondence immediately on your arrival at Washington, but I will write briefly to say that if I were in your place I would offer to sell the plates of "A Fool's Errand" and "Bricks without Straw" to Headley Brothers for say $500.00, allowing them to print and pay you a royalty of 10% on sales, and reserving to you the right to take electrotype copies of the plates by paying the cost of said electrotypes for use in the United States, you paying the cost of said copies and giving the London firm the English and Colonial markets.

I remember you were not favorable to buying these plates of us and it occurs to me that here may be an opportunity to turn them and recoup. Their ownership by another house would seem to be just as good as if F. H. & H. owned them, or any other publisher. It may be that the price and the royalty I have named are a little stiff for books uncopyrighted in England. I should say they were and that perhaps a better arrangement would be a 5% royalty since the English market is not counted of much value on new editions of old books. If you like, I will frame a letter to them and send it on to you, first securing your approval of this idea.

I hope the change in climate will prove most beneficial to

the daughter.

I take it for granted you will fall in with our old-time friend, Mrs. Bessie Warner, and will give to her my long deferred affection. You may remember that I tried to find her genial husband when last in the capital city, but failed to get any trace of him at the Treasury Department.

As ever,

Sincerely yours,

Geo. S. Hulbert

No doubt Dan is indebted to you for the Afro-American paper from Cleveland with report of the memorial meeting in that city.

CHAUTAUQUA COUNTY HISTORICAL SOCIETY