

85
The Bureau That Does
Things

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BURRELLE'S PRESS CLIPPING BUREAU

Established 1886

Burrelle Building, 21 West 19th Street
NEW YORK CITY

OFFICERS

Frank A. Burrelle, *President*
N. M. Burrelle, *Treasurer*

Charles Hemstreet,
Secretary and Manager

August the fourteenth
1905

Mrs. Albion W. Tourgee,
c/o American Consulate,
Bordeaux, France.

Dear Madam:

We reply to your favor of August 4th. We had in the collection when we wrote you last 630 items. We have now about 700. Our regular price for obituaries is 10 ¢ per item so that the 630 items would cost, as you see, \$63.00. This includes taking the items from the newspapers, mounting them on the pages of Irish linen and binding them. Doubtless the error has been made in confusing the 630 items and \$6.30.

When we wrote you originally, we set the price at \$50.00 because it was utterly impossible to tell how many items we would collect and for that reason we made a rough figure. As this offer of \$50.00 for the completed work was not accepted, we then based our price on the number of items and offered the completed work at \$62.00.

You will undoubtedly receive offers much less than the one we are making you, but we would suggest that before buying of any one, you make a thorough investigation and see how many items can be supplied and the quality of the work done. We make this suggestion with the perfect knowledge that we being the largest press clipping bureau in the world, we can give you a more perfect collection and far superior workmanship to any one else. We await your instructions.

Most truly yours,

BURRELLE'S PRESS CLIPPING BUREAU