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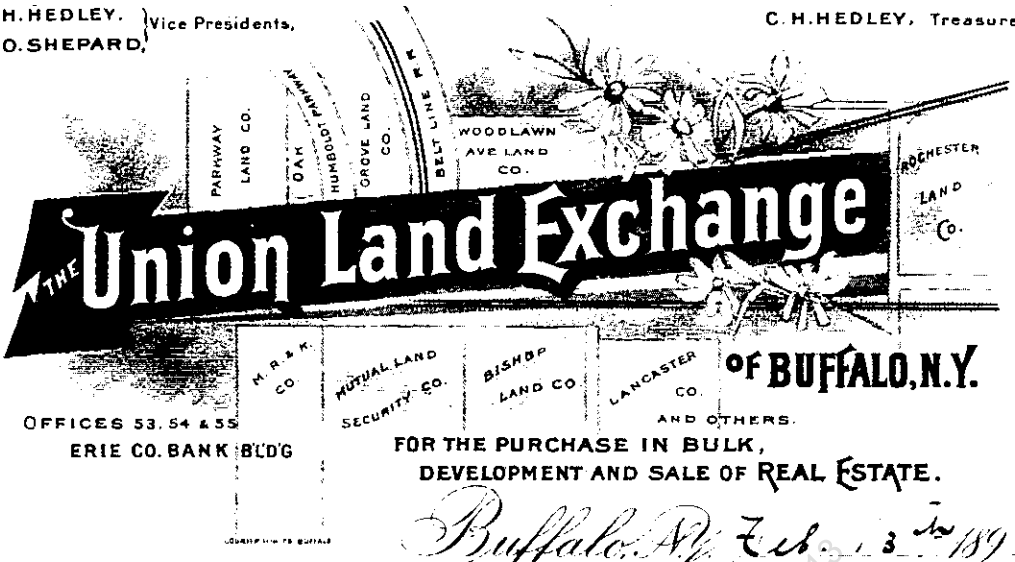

OFFICES 53, 54 & 55
ERIE CO. BANK BLDG

FOR THE PURCHASE IN BULK,
DEVELOPMENT AND SALE OF REAL ESTATE.

Buffalo, N.Y. Feb. 13th 1895

My dear Judge

Your plan is acc^d & I will do with the two copies as you suggest. Ramsdell & Alexander are away, Howe is disaffected & Moot makes no response. He I presume remains interested but is very busy. It is evident that we cannot get together this week. On Sat'y or Sunday or both I will

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see our friends & try for an early day next week.

I hope that you are not annoyed with Howe for not quite seeing things as you do.

You understand publishing & we do not.

The experience of every business man is that schemes which look the most certain turn out the most disasterous. Ramsdell said to me — "All that the Judge thinks may be true but I don't know anything of printing or journals & so far as I am concerned, it would be a simple gamble."

I have talked to several people & the standing excuse was given me — "I'm tied up in money matters just now."

Sheir has met the

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DEVELOPMENT AND SALE OF REAL ESTATE.

Buffalo, N.Y. 189

same thing. You see everything so clearly that you wonder at others failing so to do.

We all feel the same about a pet project that we have studied out. It is quite natural

I for instance cannot see how a credit of $2500 from the Inter-Ocean is capital. It is a debt that the Co. must pay.

The McGeralds proposition is different. They propose to put in no cash as I understand but to furnish paper ink & labor as it is wanted.

I have no loose money

CHAUTAUQUA COUNTY, NY HISTORICAL SOCIETY 2013

until July and the $1000. that I am ready to put in I should have to get from the Bank.

$2500. just now would be impossible. I do not think it safe to start with less than $10,000. or I think that $20,000. would be much safer.

I have had some severe lessons. Now do not be annoyed my dear Judge for you & I are not at one upon all points, and if you ═══ are to think hard of me if I disagree with you — fail to see things in your light — I shall mourn that we ever talked business. Because I don't see my way to putting $2500 or $5000 into a scheme which is blind to me, don't accuse me of "flunking" "backing" "crabbing" — please don't.

You are not a business man

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(So Mrs. Tourgee said) but you are a glorious enthusiast — just such an one as the world needs.

I believe in the project — I want it to go through and I will do all I can to "shove it along."

Sincerely Yours

C. O. Shepard

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