H. H. OTIS & SONS,
PUBLISHERS BOOKSELLERS
& STATIONERS
288 MAIN ST. BUFFALO. N.Y.

Sept. 13th 94.

Mrs A. W. Sawyer
Mayville, N.Y.

Dear Madame:-

We have been waiting to get our letter filed down from Chautauqua before replying to your favor of Sept. 5th. as we wanted to make sure we were right about discount before writing you. In your letter sent with first lot of books you say:- "I will put the books to you same as last year 33⅓ per cent off retail price." Then we find also that the bill you made out for the first lot which we paid you made the discount ⅓. Of course you know: we want to do what

is right but as it is the discount
33⅓ was made by you and you
did not notify us of any change.
We have some of the books
here which we bought have
with us.

Yours truly
W. O. Otterson