

H. H. OTIS & SONS,  
PUBLISHERS, BOOKSELLERS  
& STATIONERS,  
2283 MAIN ST. BUFFALO, N.Y.

BRANCH STORE,

CHAUTAUQUA, N. Y.

Aug 4 1894.

Ms. A. W. Fongee  
Mayville, N.Y.

Dear Madam:-

We have sold the four  
copies of "Bitter's In" you sent us  
and can probably use more. By  
the way, nothing was said about  
the price to us. Please let us  
know what the discount is.  
We enjoy we sold at 1.50  
as that was the price listed  
for and we sold it before  
reading the circular.

Yours truly  
H. H. Otis & Sons.