

ESTABLISHED 1866



ENGRAVERS &  
PRINTING PLATE  
MANUFACTURERS



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JACOB MANZ, PRESIDENT

ALFRED BERSBACH, SECY & TREAS

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J. MANZ & COMPANY

183-7 MONROE ST.

CHICAGO



March 29th, 1894.

Mr. Albion W. Tourgee,  
Mayville-on-Hautauqua, N.Y.

Dear Sir:-

Yours of the 27th received and in quoting you price, in our answer to your previous letter, we did not know that you were a publisher, consequently quoted you a price such as we do to any individual, who has but a single engraving made, and who was not in the habit of patronizing engravers throughout the year. Our price to a publisher for the plate mentioned would be \$4.50, and we therefore take the liberty of holding the photograph a little longer, as we believe that our publishers price will secure the order. Awaiting your reply we are,

Yours respectfully,

J. MANZ & COMPANY,

*Alfred Bersbach*

SECY & TREAS