

ESTABLISHED 1853.

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INCORPORATED 1887

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BOOK CHAT, ONE DOLLAR PER ANNUM, TEN CENTS PER COPY.

NEW YORK, Nov. 7th, 1893

Mr. Albion W. Bourque
Mayville, N.Y.

Dear Sir

We are in receipt of your letter re 'The Discoveries of Prince Henry.' You are quite right in every way about the matter, & we regret sincerely the mistake. When your query was received, the reply was left to the correspondence dept. which quoted you the catalogue price. In 99 cases out of 100 this price would be quite correct, & the whole order would be executed satisfactorily. It happened however in this case that the book was old & scarce, & the ~~at~~ was therefore more than the catalogue price. We transmitted the order with ~~catalogue~~ price to our London people, who, instead of notifying us that it would

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NEW YORK, 189.....

cost more than the sum named in the order, bought the book right away paying the order price. The book was received & sent by the order dept. which knew nothing of another price having been quoted to you and we may say, without wanting to bestow blame upon ourselves, that our system is so accurate that it happens but very very rarely that communication between the correspondence & order dept. on the subject of quotations to customers is necessary.

We attribute the fault to our London people, who, if they had notified us of the increased price, would have enabled us to communicate with you before buying. The book however is now in your possession & has been bought by us specially for your order, we must confess that we do

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Do not think we are entitled to any more than the price we quoted to you.

What we take the liberty of suggesting is that seeing the book cost us considerably more, you strike a mean between the two prices & pay us \$8.00. We only suggest this, leaving it to your settlement; & if you do not feel inclined to pay more than the \$6.00 first quoted, we shall be glad to pass to you ~~the~~ the overcharge of \$4.00

Respectfully

Brentanos

