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ELKHART CARRIAGE & HARNESS MANUFACTURING CO.

CAPITAL STOCK \$100,000. ALL PAID.

THE LARGEST MANUFACTURERS OF CARRIAGES & HARNESS SELLING TO THE CONSUMERS EXCLUSIVELY.

STOCKHOLDERS

- W. B. PRATT
- GEO. B. PRATT
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SHIP ANYWHERE FOR EXAMINATION.

Elkhart, Ind.

6/24/93.

MRS. A. W. TOURCEE,

MAYVILLE, N. Y.

DEAR LADY:-

WE ARE IN RECEIPT OF YOUR ESTEEMED INQUIRY OF THE 21ST INST., AND ARE PLEASED TO SAY THAT OUR NO. 118 IS NOT TOO HEAVY FOR ONE HORSE OVER ORDINARY ROADS. HOWEVER, WE SHALL BE PLEASED TO FURNISH THE JOB FOR YOU WITH LIGHTER WHEELS AND GIVE SPECIAL ATTENTION TO ALL THE DETAILS WITHOUT INCREASING OUR CATALOGUE PRICE. AT PRESENT WE ARE A LITTLE BEHIND OUR REGULAR ORDERS AND COULD NOT PROMISE TO MAKE THESE CHANGES UNLESS YOU CAN GIVE US AT LEAST TWO WEEKS TIME. THE PRICE OF THE PHAETON COMPLETE WITH THE LAMPS WILL BE \$95.00, OR 3% LESS IF CASH ACCOMPANIES THE ORDER.

WE THANK YOU FOR THE INQUIRY, AND SHALL AWAIT YOUR FURTHER COMMANDS.

YOURS RESPECTFULLY,

DICTD-O. L. T.

Elkhart Carriage & Harness Mfg Co.

When at the World's Fair, please call and see our exhibit at Transportation Building.