

D. D. Merrill Company,

Publishers and Importers,

Fifth and St. Peter Streets, ST. PAUL.

74 Fifth Avenue, NEW YORK.

New York, May 8/93 189

Judge Albion W. Tourgee,

Mayville, N.Y.

Dear Sir:-

Your letter of May 5th. is at hand. It was not answered Saturday because of unusual press of other matters which necessitated my absence from the store. We are now in our new store, #74 Fifth Ave., but not settled.

"Out of the Sunset Sea" will be started to-morrow. I have part of the illustration blocks from the Levytype Company, and am going right to work on it now. Perhaps you have noticed that we have got considerable free advertising all over the country because of the fire in Philadelphia. I sent a little notice to some of the leading papers and have noticed it in several of them myself.

The manuscript of "Queen of the Hearts" is at hand, and we think it would make a very pretty little book gotten out as a 24 or 32 mo, about the size, say of the Camo Edition of "Reveries of a Bachelor". It ought to make a book of 200 pages, and would sell all right for \$1.00. The illustrations are going to be reduced down, and we would make a small clean cut type page. Printed on Dickinson English paper and make it very attractive in appearance.

On what terms would you like us to publish it? How much longer will the book be than this manuscript which you have sent. We are inclined to think a little book like this if gotten up very handsomely and made to sell at 75¢ retail, would take considerably better than at \$1.00; but at the ~~rate~~ ^{rate} we are paying you on the "Out of the Sunset Sea", we do not see where we would be in on that price, as the book could not be made properly for much less than 28 or 30%. If we made the price 75¢ would you be willing to accept 10% the regular royalty, or do you think it would be better to make the price \$1.00. Let us have your opinion, in the meantime we will read the manuscript and be able to come to a definite conclusion. From what little we have read of this manuscript, I should say that it deserves a little more than being a summer book, and should be gotten out in style to be lasting.

Yours very truly,

D. D. Merrill Co.