Minneapolis, Minn March 16th, 1893.

My dear Judge: --

Mr. P. H. Finnegan, of Chicago, will probably call on you within a week or ten days, to talk over your new invention. He has been for some years a dealer, or rather a promoter of inventors interests, and would, I think, be a very good man to handle your invention.

I did not explain the nature of it, but simply stated to him that it was intended to take the place of pneumatic tires.

You will find him a very bright and keen business man, and I think he will be willing to make some fair deal with you on a business Of course, he will want a liberal interest in the patent for his basis. services in placing it on its feet, and this you can afford to give, provided you incur no expense in case he fails.

He has handled some quite large interests, and is in a position to approach men with capital and fully able to successfully push your invention, if found practical and money-making. I had thought of writing to him in regard to it, but he called on me a day or two ago and I broached the subject to him and he told me that he was intending to go to New York City, within a week, and would call on you and investigate the invention. If nothing comes of it nothing will be lost, but if you can make a fair business arrangement with him, and I have no doubt you can, I do not know any one more likely to place it well than Mr. Finnegan.

Our house has ceased to be a hospital, and we are feeling



again. My kindest regards to Mrs. Tourgee, and the daughter, in whom we all have an interest, although we have never seen her.

INTINION COUNT

To Judge W. W. Tourgee, Mayville, N. Y.

Very truly yours,

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