

D. D. MERRILL
PRESIDENT & MANAGER.

ESTABLISHED 1851.

D. D. MERRILL JR.
SECRETARY & TREASURER.

D. D. Merrill Company

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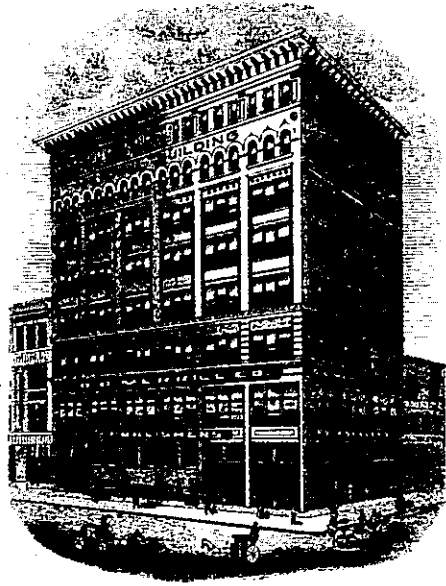
St. Paul, Feb. 15th, 1893.

A. W. Tourgee, Esq.,

Mayville, N. Y.

Dear Sir:-

I enclose the modified form of the contract which I have made. You can readily understand the reasons for the modifications which I have made. The only one which I think would have any objection on your part is the one regarding the five year term of publication. Certainly if we keep the market supplied with the books, there should be no reason why after we have advertised and work up a sale for the books to the fullest extent, that at the end of five years the books should be taken away from us, nolens volens. We think you will see the fairness of our position and have no hesitation in accepting the modification in this respect. All of our statements are made the first of each year. The majority of books are sold in the summer, bills payable in January, and for us to render an account in August and pay for books sold where the accounts run until January would not be just to ourselves, besides being a matter of great inconvenience



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to us to make up this special statement in the middle of the year.

Yours truly,

D. D. MERRILL CO.,

Per

CHAUTAUQUA COUNTY NY HISTORICAL SOCIETY