

**Illustrated Subscription Works:**

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**FORDS, HOWARD, & HULBERT,**  
**PUBLISHERS,**

**SUBSCRIPTION DEPARTMENT,**

**NO. 47 EAST 10TH STREET (5 DOORS WEST OF BROADWAY),**

*New York,* February 1, 18 93.

Dictated.

Mrs. A. W. Tourgee,

Mayville, N. Y.

Dear Mrs. Tourgee:-

Your favor of January 30, is at hand.

We have not the slightest objection to discontinuing the making of "Eastman" in paper, as there is very little profit in it. In fact we went into it in the first place only because we thought there might be a large sale, in which case it would be worth doing. We can recall the copies now out on sale, but it seems to us that it would be unwise not to fill any more orders that come in, although we will not seek them.

We have just printed a new lot of our catalogue, a copy of which we enclose. You can see that "Eastman" is mentioned there in paper binding and it would put us in an unpleasant position to send out these catalogues and then refuse to fill orders for paper books, when we had them on hand. Do you not agree with us?

We have already sent you the clipping.

Yours very truly,

*Fords, Howard, Hulbert*