

# The Inter Ocean.

Chicago, January 24th, 1893.

Judge A. W. Tourgée,

Mayville, N. Y.

My Dear Judge:--

Yours of the 20th inst. received. I hardly know what to say about "In the Dragoon's Mouth" We have so many obligations for space during the coming year. There are going to be such heavy demands for space on account of the World's Fair that I presume we have got to reduce the amount of literary matter. You might let us know what you want for it and I will discuss the matter later on with Mr. Kohlsaat. "Out of the Sunset Sea" seems to be attracting considerable attention and I trust it is going to be a success. I note your regret that I did not carry out the plan of syndicating it. I did have the first two installments set up and sent forty or fifty proofs of it to Mr. McClure and endeavor to secure some purchasers among his clients, but did not succeed in selling to any of them. About the only way to secure purchasers in such a case is to send to them a pretty complete synopsis of the story, and especially its general character and effect. As a rule the first two installments do not give sufficient idea of the story, and I think that is the case with "Out of the Sunset Sea". The ordinary reader must read farther than the first two installments to become greatly interested in it. I should have been glad to have had it placed especially in some

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of the English papers, and am sorry that it could not have been done, but it is not worth while to waste tears over what we failed to do in the past.

There is one thing I should have written you about before, but I have been so busy as to have completely overlooked it. In our arrangement for the story we increased your Weekly pay from \$50 to \$75 per week. That increase was to continue for thirteen months whereas I have let it run more than eighteen, and the first of the year being the time when we are looking around to see where we can reduce expenses I am reminded of this arrangement with you. In my letter which is the basis of the arrangement I find this;

"I want the story and I want you, but \$75 a week is a big salary on a newspaper in Chicago, and to settle this matter I am perfectly willing to make this arrangement; to make your Weekly payment \$75 a week beginning with the week ending June 27th, that is next week for thirteen months when it is understood that the story is to be ready for publication, for which we are to pay \$3,000 \$4,500 when the story begins to run and the remainder whenever the whole is completed and placed in our hands. For the \$75 per week you are to furnish in addition to the "Bystander" for Saturday's paper matter as proposed by you either for Wednesday's paper, or for some other day during the week as may be agreed upon between us".

So under our agreement we will now fall back to the old salary of

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\$50 a week. In regard to the Belford bill I have had no conversation as yet with Mr. Kohlsaat, but I guess that we will assume it, and if you have any copy of the bill I would like to have you send it to me. The copy you returned to me has been misplaced. If you have none of the bills rendered you I will have one sent over from Belford's, but I thought I would like to have one of the original bills. I am sorry to learn that you have been down again with the Grippe and hope before this you have conquered the old enemy. My experience is, however, that the Grippe has a wonderful faculty in holding on and needs the persistent use of tonics or something else to counteract its influence.

Very Truly Yours,

*William Brewster*