

My dear Nixon: I have yours of the 21-st. What I wrote was with copies of my letters and yours before me. There is no mistake as to the facts. I have never doubted, of course, that you misunderstood them; but I had no idea of such misconceptions until your recent letter. How it arose I can only conjecture from the multiplicity of details which you have to consider.

I do not care to discuss it. I only notice three points in which you misunderstood what was written.

- 1 - The pamphlet first mentioned was specified 10,000 covers ^{and 50,000 copies} the present one is 12,000, ^{and has 25,000 copies.}
- 2 - I did say I could not hold you to former agreements if you did not choose to abide by it.
- 3 - I asked you to say what you the D. O. would do, if it could not do the whole, ~~and said I would only~~

As you did not let me know, I naturally supposed you stood in for the whole.

But let all that pass. Still I think the I. O. should not only be willing, but very glad, to pay for the whole. It is not the advertising in it that amounts to anything. It is the ~~interesting~~ having an organized body of intelligent people interested in a matter of which you have practically a monopoly. The association is simply a feeder for the I. O. Whenever it gets a foothold the Enter Ocean gets a "boom" — not because of the cover of the pamphlet and its advertising but because of the subject and the fact that the Enter Ocean is the only Republican paper of any prominence that has any ~~now~~ mentions of liberty or justice in it or dares express any desire that Negroes have any of the rights of citizenship. This makes it of especial and increasing value to you. Now, I don't think it fair to expect a purely voluntary

Society to pay for what you alone
derive pecuniary advantage from, when
any paper would be glad to pay double
or quadruple that sum to a con-
vener who would have brought
them in as many subscribers as
the Inter-Ocean has received through
the extension of the Association.

Of course, we can pay the bill in a short
time, if sales and subscriptions ~~keep up~~, but
it will ~~very~~ ~~cramp~~ the Society's ~~other~~ work
which is to your disadvantage as well
as ~~its~~ injurious to it. Besides, it puts me
in the position of a liar, for I have said
at least three times in the Inter Ocean
and well on to 50,000 times elsewhere
that it was published gratuitously and
did not cost the Association anything.
Now, to set it straight, I shall have to say:
"I thought the Inter-Ocean had agreed to

do the work gratuitously. I was mistaken
and the Association must pay half of it."

It is quite true that the money is
received in pay for it, but this is all under
my repeated assurance that every cent re-
ceived goes to the work of the Association.
In other words, people buy it mostly for
~~circulation~~ distribution. Several have
bought 100 each: one ~~man~~ ^{Association} bought 1,000;
county committees buy them to distribute
in their countries. Of course, I cannot say to
these ~~for ever~~, I must take a part of the
money received from you to pay for the
publication. They would lose all confidence
in me and say I was either a liar
as a fool, if I did. I do not see how
I can save myself from this except
by paying the balance it myself -

I want only the fair thing and if I did
not know that the Inter- Ocean had al-
ready received ^{good} big returns on the expenditure
would not say a word about it.

I do not expect to be home again for
a month and will then pay whatever
you require

Grows truly

W. W. I.

which would be but adding to my
golly in having spent ^{so much} months of my ^{own}
time, and working my family for
months like slaves, - in a matter from
which I derive not one penny's ad-
vantage