

# The Inter Ocean.

*Chicago,* March 21st, 1892.

Judge A. W. Tourgee,

Mayville, N. Y.

My Dear Judge;--

I am in receipt of yours of March 19th. You evidently have been writing so much that you have forgotten something of what you wrote. I think the misunderstanding is mostly on your part. You wrote me first about a pamphlet of certain dimensions, not half so large as the one that was published, nor nothing like as pretentious, but before we came to any conclusion you seemed to have given the thing up. Afterwards you wrote me about the present one, saying that it was very much enlarged and that you wanted them, and you would not hold us to the arrangement that was suggested before. I delayed writing in regard to it until a second and rather urgent letter was received from you, which fortunately came when Mr. Belford, of Belford, Clarke Co. was in my room. I had him then sit down and make an estimate at once on the work, which he did. I gave him no order or anything further, but sent that estimate to you, writing you a letter at the same time. I received a letter from you very promptly directing 25,000 copies to be printed with as little delay as possible. You did not return to me the figures that Mr. Belford gave for that 25,000, but I think it was \$136 or about that. I at once sent the copy to Belford, Clarke Co. As you know there was considerable delay about the proofs a good deal to your irritation and mine also, but the thing was finally gotten

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off and I judged from what I heard of the demands for the book that much more than all expenses would be paid, that we should certainly share with the Association the payment for the books on account of the advertising we had in it, but to tell the truth I had not once thought that we would be expected to pay for the whole book. If I had I certainly should have consulted with the business department, which I didnot. Now all this is said by way of explanation of my position, and to show you that if there has been any misunderstanding that you are more to blame for it than I am, but I am not, understand me, insisting that you should pay the bill. I really supposed when I made the contract with Mr. Belford that I was making the contract for you, and that we would have to pay for the advertising. Suppose that I say we pay half the bill for the advertising there is in it and you let the fellows that buy the books pay the other half. If that is not satisfactory let us know what is and we will try and arrange it.

I leave home tomorrow for Washington and am sorry that I shall be absent when you are in the City on the 29th. I expect to be back the 31st or the 1st, and if you are still here I certainly shall be glad to see you. Just what this Society is doing for The Inter Ocean I really cannot say. The most that I hear in regard to it is that it is attracting very considerable attention to your articles, and probably has added some subscribers to our list, but of that I cannot tell. We are growing rapidly anyway, and I have always considered your articles in your name a good feature of the paper and I think that you

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know I have shown an appreciation of them. Let us hear from you promptly.

There is no immediate hurry about the payment of the bill.

Very Truly Yours,

*Wm. Sumner Keefe*

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