



FACTORIES,
IVORYDALE, O.

March 21, 1892.

Mrs. A. W. Tourgee,

Maysville, N.Y.

Madame:-

Your favor of the 18th inst. received. We have examined the sketches by Miss Tourgee and while they show talent and ability, they are not in line with our present style of advertising. We believe it best to adhere very closely to the practical. Almost without exception our sketches and other advertisements are prepared under our own direction and from ideas furnished by us.

Thanking you for the opportunity of examining the sketches sent us, and regretting that we are compelled to return them, we remain,

Yours very respectfully,

H. W. Brown

P.S. We send the sketches by express to-day addressed to Miss Tourgee.