

Santa Fé Route.

W. F. WHITE,
Passenger Traffic Manager.

Office of Passenger Traffic Manager.

JNO. J. BYRNE,
Ass't Pass'r Traffic Manager.

Chicago, Ill.,
Feb. 2, 1892.

Albion W. Tourgee, Esq.,
Mayville, N.Y.

Dear Sir:-

I am favored with your letter of Jan. 27th. So far as the first proposition is concerned, in regard to furnishing transportation for yourself and your immediate family, I think there would be no difficulty in complying with your wishes. In regard to No. 2- mailing prospectus blanks etc, to the station agents on our roads: We can do this. In regard to the third requirement; I will take this matter up with our news agency at once and think it can be arranged satisfactorily so that your books will be carried on all of our trains.

Now, in regard to the idea which you seem to entertain about our agents selling your books: We can do this, but I do not believe it would result in any material advantage to you, because our agents are busy and would soon forget or neglect to take care of the book stand in their town. It seems to me, however, that your publisher should arrange this part of it and we will supplement his acts by directing the attention of our agents to the arrangement and expressing our desire to forward the sale of your books on account of our interest in them. I will advise you

A.W.F.—2.

later of our success with the news agency, and hope then that we may be in line to have you take the work up as soon as possible.

Yours truly,

A handwritten signature in dark ink, appearing to be 'W.F.W.', written in a cursive style with a long horizontal flourish extending to the right.

JJB

P.S. Since writing the above I have seen the Railway News representative and he says that they will gladly carry your books on all of our trains, provided they have the return privilege; that is, books that are soiled by having been carried to be returned to the publishers. They have this arrangement with other publishers and have had it with your publishers on your former books. They will make this arrangement either with your publishers or with you, as you may elect, and will be glad not only to carry the books on our trains, but on all lines over which they operate, which includes a number of other roads.

W.F.W.