



ESTABLISHED 1873. INCORPORATED 1888 9

.B.PRATT. President.
O.D.THOMPSON.VicePrest.
W.B.PRATT. Secretary.
G.B.PRATT. Treasurer.

We sell to the consumers, at wholesale prices and ship anywhere for examination before paying.

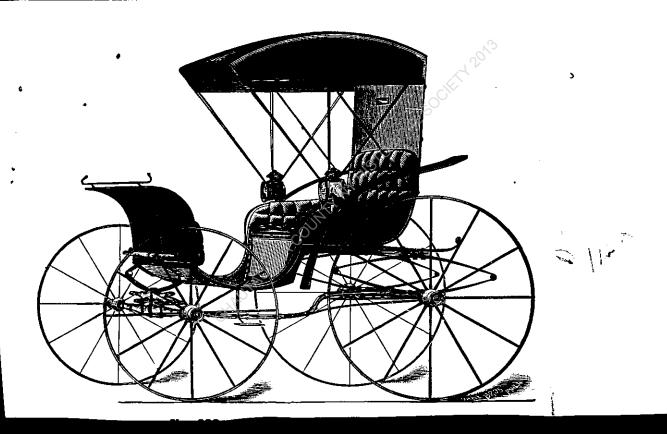
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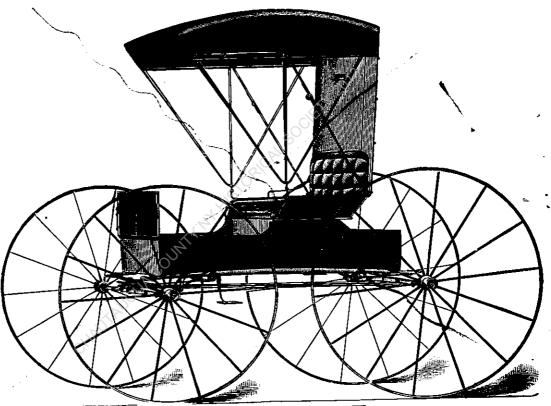
MRS . A .W . TOURGEE

MAYVILLE, N.Y.

DEAR MADAM: - PREPLYING TO YOUR ESTEEMED FAVOR OF THE 25TH WE BEG TO SAY THAT OUR WHOLESALE PRICE FOR NO. 19 PHAETON WITH FULL LEATHER TOP AND CURTAINS, WITH SHAFTS, IS \$135.00 F.O.B.CARS HERE. THIS PHAETON WEIGHS 315 POUNDS. THE PRICE OF NO. 102 WHITECHAPEL BODY ON DEXTER QUEEN SPRINGS WITH FULL LEATHER TOP, SHAFTS, HOOD, BOOT AND BODY PROTECTORS, IS \$100.00 ON THE CARS HERE. NO.102 WEIGHS 315 POUNDS. WE ENCLOSE CUT OF NO.19 AS WE BUILD IT WITH LAR-GER AND BETTER DASH; IT ALSO SHOWS A HANDSOME LINE RAIL. WE INCLINED TO THINK THE CUT ENCLOSED TODAY WOULD BE MORE SATISFACTORY FOR YOURSELF AND THE JUDGE. IT IS LATER, MORE STYLISH, AND MORE ELEGANTLY FINISHED. THE PRICE OF THE PHAETON MADE THIS WAY WOULD BE \$140.00 WITHOUT LAMPS. THIS WOULD INCLUDE OF COURSE SHAFTS, ALL THE CURTAINS AND STORM APRON. LAMPS WILL COST \$6.00 MORE. WE SHOULD WE PLEASED TO TAKE SPECIAL PAINS WITH ANY ORDER YOU ARE KIND ENOUGH TO SEND US, AND ARE QUITE SURE YOU WILL BE DELIGHTED WITH THE WORK. WE THANK YOU FOR WRITING US, AND AWAIT YOUR FURTHER COMMANDS.

YOURS TRULY,





No. 1261/2. Brewster Side-Bar Wagon.

5150 00 | Extra for Pole and Neckyoke, no Shafts.....