

REPRESENTING THE
NEW YORK PHONOGRAPH CO.,

WALTER T. WILSON,

IN THE COUNTIES OF
ERIE, NIAGARA, ORLEANS, GENESEE,
WYOMING, CATTARAUGUS
AND CHAUTAUGUA.

230 PEARL STREET.

BUFFALO, N. Y., April 4th, 1890.

Hon. Albion W. Tourges,
Maysville, N. Y.

Dear sir:

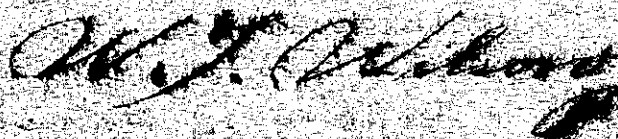
I am in receipt of a communication from the Columbia Phonograph Co. of Washington, stating that you desire to rent a Phonograph-Graphophone with motor and battery. I should be pleased to forward them to you at once, when understanding just what you desire.

The rental of a Phonograph-Graphophone is \$40.00. The motor and the battery you would be obliged to purchase outright; such are the rules of the Company. The motor they charge \$32.00 for. I can supply you with a Grenet battery for \$7.25 which is operated by a solution of chromic acid, sulphuric acid and water, this and the zincs and carbons would require to be renewed occasionally. The life of the solution would not exceed seven to ten hours running time.

I can furnish you with a storage battery at \$15.00, which will run for forty hours, and they will require recharging. I do not know whether you could have this done in Maysville or not; if you have an electric light station there, it could be done very readily, I think. Of course during your visit at the Company's office in Washington, you saw the treadle Phonograph-Graphophone, it is easily operated, and does not require either battery or motor.

Kindly advise me of your wishes in this matter, and they will receive prompt attention.

Yours very truly,



Dictated to and transcribed
from the
PHONOGRAPH.

I want one of the things with the long
name if I can use them to any
advantage which I do not yet know.
I need it badly but am not certain
it will be of advantage in any way
— that is it may not be adapted to

any type of writing, unless requirements
on my work are more like those of
cases. I do not want any more

on getting on my feet, but I
do want a lot of cases and will
take a machine with me to return after
a month trial if it does not serve

my purpose. I understand how to
run one and am a skilled mechanic
so it is not necessary to send

a boy to fetch me. Ship me the
machine with general directions, a good
supply of cylinders and if I cannot utilize
it I will return it at my own expense
in cash and pay for the cylinders used.

If I can use it I suppose it will result
in more people doing business than
almost any man in the country.