

J. B. Lippincott Company.
Publishers and Booksellers.

Philadelphia, Jan. 14, 1890.

Mrs. Emma K. Tourgee,

Dear Madam, -

We are in receipt of your favor of the 10th inst., with check in payment of enclosed bill, receipted. "Gauge and Swallow" has been very generally distributed to the dealers throughout the country, and by advertising and other means we have endeavored to make the work well known. There has been no reason, at any time, why a bookseller should not be able to obtain the books from us direct, if his own jobber was unable to furnish them. We suppose that just about the Christmas time the demand for the book was brisk, and consequently, some booksellers may have allowed their stock to become exhausted. Of course, we have no means of learning about this except through the orders

for new supplies, which we naturally suppose ~~will~~ be sent us as the demand requires.

Faithfully yours,

J. B. Lippincott & Co.
J. W. R.