

J. B. Lippincott Company.
Publishers and Booksellers.

Philadelphia Oct 28th 189

Hon. A. W. Tourgee,

Dear Sir:-

Your letter of the 25th inst., is at hand and in reply we have to advise you that we are ready to proceed with the publication of "With Guage and Swallow", in accordance with the terms expressed in our correspondence, and that therefore we shall not be satisfied to have the book issued elsewhere, unless we ^{are} ~~we~~ first reimbrused for whatever outlay and costs we have incurred.

The only point of importance you have misconstrued is the fixing of a price at which Mrs. Tourgee shall be supplied. If

we have stated in our correspondence that this price shall be as you put it, please point out that statement, which if it exists at all, was certainly most inadvertently made; against all usage; and without a just return to the publishers. At 50% off of a \$1.00 book, and paying the usual copyright, besides, we would not be justified in issuing the book in the style at present contemplated, and we would certainly have but a small profit to apply to advertising and other expenses. It seems to us that our interests are mutual on this point, and trust that you can agree with us.

As you deem it to Mrs Tourgee's advantage to limit our interests in the book to five years, we waive our claim to, the expiration of copyright and ^{renewals} ~~number~~ thereof.

Yours truly,
J. B. Lippincott Company
Over

P.S.- We send you by accompanying mail an imperfect copy of
"With Guage and Swallow", which we have had made up so as to show
you the **style** in which we proposed to issue the book.

CHAUTAUQUA COUNTY NY HISTORICAL SOCIETY 2013