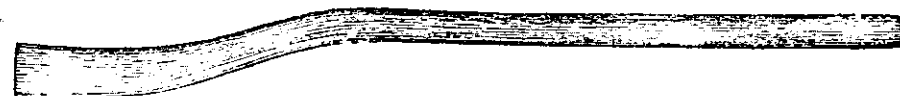
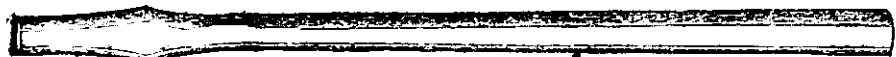


NIXON & CO.

62 DEY STREET,

NEW YORK.



P. O. BOX 3248.

CABLE ADDRESS:

Nixon, New York.

6. 12. 89.

My Dear Judge,

Your letter of 10th with enclosure for Ed. "Harper's Weekly" recd last p.m. and now at 11 a.m. I have your T B of today, and have at once sent the boy over to Harper's.

We have just added a new branch of business to that of handles, metal roofing, I'll send you one of their circulars or catalogues. We have the sole agency for N.Y. and vicinity, and the first one we strike is the N.Y.C. & H.R.R. Co., who wish to make a deal for all the roofing that is hereafter to be put on the buildings on their entire system, which includes the West Shore, and will eventually extend I believe to all the Vanderbilt lines. No contract has been made with them, but the one of the Roofing Co., is now en route to N.Y. and is to meet the Architect of the R.R. Co., today, and it is quite likely that the matter will be closed. It was of such importance and magnitude that I was somewhat doubtful of my ability to put the matter before the R.R. Co. in the best light and have the expert coming to do it. One of the first jobs wanted is the roofing, ceiling, and siding for the new

60th St., grain elevators recently destroyed by fire.

The are perhaps the largest buildings in the city. The beauty of this business will be that we assume no risk whatever, and will simply have to collect from the Co., monthly our share of the plunder, which on large business will amount to something in the neighborhood of 10%, and on smaller quantities considerably more.

So far as I have been able to investigate the matter this Crowls Pat. Roofing simply lays way over anything in the roofing line that has ever been put on the market. It is so manufactured that it is all ready to put on, nothing requiring to be done except to turn the cleats, and drive the nails in the cleats. The cost of their steel roofing, painted on two sides and all put on is about the same as ordinary clapboarding. Handle trade is simply booming. Didnt get awa from the office last night, until 11.30 and had wife down here folding price lists. Hope you are all as well as we are, wife has had some sort of aches lately thought it was rheumatism, and I guess it was, but she has been dosed with various poisons until she is now all right again. Glad to have had the opportunity of doing the little errand. Call on me again. To add to our other work, we have just moved into a new office, cleaner, lighter, larger, more convenient, better ventilated, and so pleasant that I feel like going out and throwing stones at myself for staying in the old one so long. We are in same house, one flight of stairs up, front.

Yrs Ty & hastily,

