

J. B. Lippincott Company.
Publishers and Booksellers.

Philadelphia. Apr 20th 18

Hon. Albion W. Tourgee,

Dear Sir:-

Your favor of the 14th inst., was duly received by Mr. Stoddard and handed to us a few days ago, along with the previous correspondence relative to the book publication of "With Guage and Swallow".

As he arranged, we will publish the work in our series of American Novels (selling at 50cts in paper binding and \$1.00 in cloth) and pay you a copyright of 10% of the retail price on all copies sold.

The form adopted in this series enables us to utilize the Magazine plates, and we

shall, therefore, be glad if you will make as few changes in your revision as possible, especially as the low price at which the books are sold, leaves such a marrow margin for profit, that it is necessary to keep expenses down to a minimum figure.

Of course you also understand the necessity of inserting as much matter as you strike out of the proofs, and vice versa.

Very truly yours

J. B. Lippincott Co
J. N. R.