

Standard American Works.

FORDS, HOWARD, & HULBERT,

William Cullen Bryant,  
Harriet Beecher Stowe,  
Judge Albion W. Tourgee  
Henry Ward Beecher,  
Roswell D. Hitchcock, D.D.,  
Prof. Jacob Harris Patton.  
Maj. Geo. F. Williams,  
William O. Stoddard,  
Dr. John Lord, etc.

No. 30 LAFAYETTE PLACE,

New York, Feb 5 1889

Mrs. A. W. Tourgee,

Dear Madame:

Your favor of the 2nd inst. was duly rec'd. We send you herewith copies of the ops as requested.

Mr. Blair has not frightened us to a very large extent, & we cannot see how he has the slightest claim on "Black Ice", but inasmuch as he had formally protested against our paying over any of the proceeds to any one but the "Syndicate", & had notified us that he should hold us responsible for any such payments, it seemed to us advisable to see whether or not he had modified his views. We have no quarrel with Mr. Blair, & do not want to be put to the expense of defending a suit, no matter how good a

case we may have. The plates  
of "Black Ice" cost us more  
than \$400, and as we pay Mr.  
Cummings 12½% copyright, and  
have ~~done~~<sup>had to</sup> caused considerable ex-  
pense for advertising etc.  
we <sup>are</sup> probably out of pocket  
on the book now.

Blair has made no reply  
& we have requested Mr. Cum-  
mings to guarantee us against  
any loss by reason of Blair's  
claims. It is his right,  
not ours.

We tried to boom "Fool"  
& "Bricks" during the cam-  
paign, but couldn't seem to  
get them off of the regular  
page that. We will not give  
up our efforts, for, as  
you say, the present sit-  
uation in the South should  
be a good foundation  
for new business -

Yours very truly,  
Fords Howard Hulbert