

OFFICE OF *Jan*

THE WESTERN METHODIST BOOK CONCERN,

CRANSTON & STOWE, Agents.

180 West Fourth St., CINCINNATI, O.
57 Washington Street, CHICAGO, ILL.
1101 Olive Street, ST. LOUIS, MO.

Dictated.

Cincinnati, Jan. 30th 188

Mrs. A. W. Tourgee,

228 South Broad St.

Philadelphia, Pa.

Dear Madam:-

Our understanding is that John Wannamaker's ~~the~~ great book emporium, handles only large editions, at such rates as to cut the life out of the same book on sale anywhere else. It would not be fair to the trade to allow the price to be broken in Philadelphia unless Wannamaker would take so large a quantity as to justify us in giving him practical control of the books.

We are always ready to receive your suggestions in regard to points of this kind, and if we are wrong concerning his method would be glad to be so informed.

Very Truly Yours,

Cranston & Stowe