

Standard American Works.

FORDS, HOWARD, & HULBERT,

William Cullen Bryant,
Harriet Beecher Stowe,
Judge Albion W. Tourgee
Henry Ward Beecher,
Roswell D. Hitchcock, D.D.,
Prof. Jacob Harris Patton.
Maj. Geo. F. Williams,
William O. Stoddard,
Dr. John Lord, etc.

No. 27 PARK PLACE,

(GOODS ENTRANCE: 24 MURRAY ST.)

New York. Feb 20 1888

Mrs. A. W. Tausig,

Dear Madam:

In reply to your favor of the 17th inst. We beg to say that we shall be pleased to allow you 50% discount on "Black Ice". We wish to request you, however, not to allow any one a better discount than that we give - $\frac{1}{3}$ or $\frac{1}{3} + 5\%$ on small lots, and 40% on 25 copies. We will ship 200 copies to you as soon as they are ready. We hope to publish in about a

meek.

We have a charge on
our books of '182⁵³ against
the Judge for goods sent
him in October, 1884 -

principally a set of U.S.
Decisions - In a letter to
Mr Howard dated Oct 20/84
to Judge said "Please get
the books for me and I will
pay you for them by the
first of January." We
have never before, we be-
lieve, put in a "dva" for
the acc, but the money
would be very useful
just now.

Yours sincerely,
J. S. Howard, Hubert