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Chicago, Jan. 3rd, 1887

Mrs. E. K. Tourgee,
Mayville, N.Y.,

Dear Madam,—

In reply to your letter of Dec. 23rd would say that I will give St. Cloud, Minn. a date the last of Feb. or in early March, and the terms there will be \$100. I write now to inquire if the Judge is available for an engagement about Jan. 16th or 17th or the 24th or 25th of Jan. at Washington, Pa. I have an application from there, and although it is not positive, I write to get your answer so I can advise them, as they expect to telegraph me this week Friday what they will do.

I note what you say with reference to Bluffton, Ind., and will give them a date if you send us the name of the party who was disappointed. I also note what you say about Oseola. If I can make engagements as low as \$50, a list could be grouped together, which otherwise could not be secured.

I would like to have some of those cards that the Judge had when in Chicago to work up his new lecture with. I would also suggest that the Judge place his lecture business of '88-'89 exclusively with our agency, for much better and more effective work can be secured under a single, energetic manager, giving us the authority to work the business, having the same interest in it that we would have in our own. I would like your views on this subject at your earliest convenience. Our list for next season will be smaller, but more select, and very few, if any, who are not well known.

With best wishes for a prosperous and Happy New Year, I remain

Yours truly,

H. L. Slayton