

S. S. McCLURE,
TRIBUNE BUILDING,
NEW YORK, N. Y.

CABLE ADDRESS,
"AIDDECAMP, NEW YORK."

Dec. 31, 1887.

Judge Albion W. Tourgee,

My Dear Sir:--

I counted upon meeting you to-day in this city. I think there will be no difficulty in getting the 15% on your book from this firm, Cassell & Co., which is now the best firm in my opinion for pushing American fiction. It will be impossible, however, to get over that, as they feel that it would be unprofitable. I expected to see you here to-day and talk the matter over. I did not write as I was away, and being absent from my office I misunderstood your letter, which I thought only supplemented what we talked about at the Everett House.

In regard to the \$2000.00 for the serial right, I may say that I should have to feel my way a little, as that is a larger sum than I have ever paid for any serial which I would organize a new syndicate for. I want the story, however, and I have no doubt myself that I can easily arrange the matter, but I should like to have you give me a little time.

I certainly should advise you to close with Cassell for 15% as they are extremely successful publishers and set out to sell very large editions. They also have the very best facilities in England for pushing the sale of a book, and I know in Luska's case that he got a copyright on the English sale.

Very truly yours,

(Dictated)

