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Chicago, Nov. 11th, 188

Mrs. S. K. Tourgee,  
Mayville, N.Y.,

Dear Madam,—

Your last letter duly received. I have a letter from Osceola, Ia., stating that they would take you, if they could make the terms \$50, could not pay more. I have not been authorized to make any engagements under \$75 for you. I should judge that the Redpath Bureau had stuck in Wending instead of Mr. Tourgee, and now they would take you, if they could get you at a low price.

I have telegraphed Lawrence, Kan., Geo. Innes, offering Nov. 17th. I have the 12th at Alton, Ill, terms \$75, party engaging you is N. S. Marshall, Salina, Kan. has Nov. 14th, party engaging you J. N. Davis, terms \$75, McPherson, Kan. Nov. 15th, terms \$75, party engaging you W. T. Coolidge, and Great Bend, Kan. Nov. 16th \$85, party engaging you F. M. Burson.

I have been trying hard to secure other dates but I do not succeed very well, most of them complain that they can not pay the price. I think I could take Mr. Tourgee's business in our hands in one season, and make the price all the way from \$50 to \$125, what I do with all other professional lecturers, but to stick to one price loses more business and time than is secured. The other lecturers that I manage, leave the price entirely to our judgement. I have several men on our list whose reputation is quite limited, compared with that of Judge Tourgee, but they make good business, all in all, because their prices are elastic, and governed by the circumstances and capabilities of the towns and committees.

Yours truly, H. L. Slayton

*H. L. Slayton*