

3045

Office of EDGAR S. WERNER,

Editor and Proprietor of "THE VOICE."

PUBLISHER AND IMPORTER OF AND DEALER IN BOOKS ON

Elocution, Oratory, Stuttering, Stammering, Delsarte System, Visible Speech, Vocal Physiology and Hygiene, Voice-Production, Singing, Acting, Etc.

48 UNIVERSITY PLACE, BET. 11TH AND 12TH STREETS.

New York, Oct 28, 1887.

Dear Sir:

I have gone to the labor and expense of publishing a Lecture Directory (a work directly in your interests), believing that you would co-operate, at least to the extent of buying a copy.

You appear in Werner's Directory as per enclosed clipping.* The first edition is now ready, and will be sent on receipt of price. If you wish to appear in subsequent editions, I shall expect your practical support. Advertising rates are: 1 page, \$30; 1-2 page, \$16; 1-4 page, \$8; professional card, \$3; or professional card and a copy of the Directory for \$5. For biographical sketch and portrait, special correspondence is necessary.

Please let me hear from you at once, and let us join hands for mutual good. As editor of "The Voice," and in other ways, I can be useful to you.

Yours very truly,

EDGAR S. WERNER.

* Sent you some time ago giving your list of lectures you need this book

Please send me list of your engagements for this season.