



167 Marcy Avenue,
Brooklyn N.Y.
May 19th 1894

My Dear Judge -

Yours of 20th April was duly
recd - I don't know why I have not written
to you sooner - perhaps because I have a
little wife here who occupies so much of
my time - She asks me nearly every night
if I have written to J. A. & when I say
no - she thinks I should do so - I will first
answer your letter & then tell you of my affairs
affair's - I thank you Judge for your kind
expressions & sympathy - regarding Mrs' death -
I hope she is happy now - Her last few months on
earth were a continual round of trouble & worry -
If you find out about the factory business -
how much rodf bid on for &c please let me
know - for I am entirely in the dark about it -
I understand Mr. S. are making it up & have

written them asking if I could make some arrangement to sell & control their goods in this market - You say Mendenhall intimated to you some intention of buying the factory back. Just here let me advise you Judge not to go into it - Handles are lower today than I have ever known them yet & present prospects are that they will be lower before we higher - Allen & I are with Paine Brothers selling also - Paine Bros are a large wholesale drug house & deal largely in chemicals & essential oils - They are very intimate friends of Allen's & Allen found out a handle factory down in Ky who make a good many spokes &c. &c. & he told Paine's that if they would advance money to buy a stock of handles that he could get me to go in with them & sell the goods & we would divide the profits even - They agreed to do this & we have now about 2500 worth of p. & t. i. handles in stock - We are selling a few every day & I think we

may yet work up a very fair trade - The goods are not up to the standard of the N.C. & Co. handles but still we can sell to a good many parties here - we buy Extra handles at 30^{cts} off enclosed back & the lower grades at 25^{cts} - & on short handles & spokes much 35^{cts} or better - Allen went up to Portland Me. last week and has sent me a few sample orders which if satisfactory will probably lead to large orders - I went to Boston last week and made arrangements with Dry Peppermint to handle our goods in that city - I got an order & expect more - I intended to advise you not to go into Handles - & in a roundabout way have shown you that we are buying at 25-30 & 35^{cts} back - at which price there is not much of a margin for manufacturer - at the same time I think that if manufacturer could sell for cash at the goods ^{as} made at that rate they might not pay -

Please, this' enough business - I understand from
Anne that Curwood is running - You day
you know nothing of Skelly's whereabouts. I
can enlighten you - I went into Crandall's
today - to see about buying some handkerchiefs
for an order - & while I was there who should
walk in but Skelly - I tell you he looked
pretty seedy - He said he had been on the
Ocean two weeks - came up from
Wilmington N.C. on a schooner - I derived
impression from his appearance that he had
worked his passage - I did not talk with him
long but learned that he was on his way
to Canada - He proposes to stay a couple of weeks
in N.Y. - My advice to him was to get out of
Gotham as early as a day as convenient.
He is to come down to my office tomorrow and
fall in with Greenabrook - I did not invite him
to come over to my place as I have no accommodation
for any one - When I left him this P.M. he was
going to look for a good lodging - The last
I heard of him in N.Y. he stopped at the Grand Central
expense & believe it coming home soon --

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I am glad to hear that your prospects are
so encouraging Judge - hope your expectations
will be realized - You say I ought to take steps
to become a citizen - what do I want to do?
I should know - but don't blessed if I do -

You say you are gratified at the pluck and
nerve I have displayed in my reverses - I'd
like to know which in this side a fellow would
do otherwise - It has required all the pluck
nerve - scheming & everything else I know to
keep surviving - Its "die dog or eat the hole"
Well I guess you are right Judge - Kate has been
a heap of help to me - I do get the blues some
times but she always manages to help me out
some way - I don't know how - Thank you for the
"asthma cure" - I have not had it bad for a long
time - but when I do have it I have a cure for
it - "Kidder's Asthmatic Pastilles" they ~~not~~ will

"wally" the asthma in 8 minutes - wife says
she would be very much obliged if you would
get Mrs. or Millie to write off the receipt
for Lemon Pie & send when next you write.
I told her of the splendid pie you used to
have & she is anxious to try her hand.
I wish we were so fixed that we could come &
see you this summer. I am anxious for
you to see this little wife of mine - but I
much not say anything more about her for I
know that my soul pulled several times
for speaking about her. I shall be pleased to
get the picture you sent of - It is late &
I am tired - Kate sends kind regards to Mrs. J.
I wish my (33) to my engaging friends.

Yrs -

