

Aug 14th

~~Dear Sir~~

I have the honor to receive your favor of the 15th inst. in relation to the purchase of the lumber which you have offered for sale. I am sorry to hear that you have not been able to sell it at the price you desired. I have no objection to your choosing a different price, and will be glad to purchase it at the same. I have no objection to your offering it at a lower price than you have offered for it. I have no objection to your offering it at a lower price than you have offered for it. I have no objection to your offering it at a lower price than you have offered for it.

Yours truly
 J. B. [Name]

Aug 21st

~~Dear Sir~~

In reply to your favor of the 15th inst. I wish to say that we cannot accept your proposition. We have made you our best offer and cannot do more. As regards hammer and hatchet handles - our first offer of 20% on Aug 8th list included them - We have not the accounts for our whole list - You will understand our offer is goods delivered in New York - not at New York - Our supposition from what Mr. Fayor said when here was that he would be glad to take the offer that we have made him for our goods - that he wished to buy - We are anxious to trade but cannot do so except at our terms

Yours truly
 J. B. [Name]
 J. B. [Name] Co
 for [Name]