

Dear Sir
 I have the pleasure to inform you
 that the goods you ordered
 are now ready for delivery
 and will be sent to you
 as soon as possible.
 Yours faithfully,
 J. B. [Signature]

Aug 12th

W. F. [Signature]
 Gentlemen

Your two favors of 9th & 10th Inst are
 recd. In reply will say my regrets that you cannot accept
 our terms the prices for handles are so low that
 our hitherto pleasant relations must end. We cannot
 fill your orders at all prices we are now selling at
 our new list and have ordered you our best rates.
 You say you cannot pay more for handles than you have
 been paying - at the present state of the market
 as we understand the handle market now - prices are
 higher with all manner of than they have been for some
 time - We do not know a handle maker that has
 not a list as high as ours and some are higher -
 We offered in our letter of 7th inst - to give you handles
 at 20% on our new list - Mr. [Signature] calls to [Signature]