

will not be made from the
 fact that we have not a
 full amount of the stock
 - but we will sell the
 balance at a price of 25¢
 per unit - and we will
 also sell the balance of
 the stock at a price of 25¢
 per unit -

(from paper)
 M. J. ...
 ...

...
 ...
 ...

Aug 9th

Messrs. J. P. ... & Co.
 105 Beale St., New York,
 Gentlemen,

Your favor of 5th inst is
 received - In reply will say that we cannot accept
 your terms for handles - We will furnish you
 handles at 20¢ enclosed list price (August)
allowance in New York - We cannot sell at
 25¢ the old list - It don't pay -

We now have a chance for a large western
 trade at 20¢ on new list, but thought
 we would rather sell to you. If you cannot buy
 I am sure, please let us know that we may
 make our arrangements in the west - We regret
 that our terms are not satisfactory, as we had
 hopes of establishing a nice business with