July 23rd 22

[illegible]
St. Catharines Ont.
Dr. Sir

Your favor of 20th [illegible] is
recd [illegible] will [illegible] We would have no objection
to giving you an agency for the sale of our handle
mattress &c. We will give you 10 [illegible] per cent
on all sales of our goods at our high price delivd
in Buffalo N.Y. We cannot pay [illegible] at that
price [illegible] cannot deliver handles at any
point farther than Buffalo. Our terms are
(3) three months notes on receipt of goods - or 5 pr
ct off for net cash (30 days) - You will [illegible]
that sales made on 3 mos. we will give you 20 pr ct
commission - on sales for net cash you get 15 pr ct commission
You will be responsible for all sales
Yours Respy. Shaw Dunning Co.