Mch 10th 3

Hamilton & Matthews
Gentlemen

Your favor of 4th Mch wish is recd with check on N.Y. for sales to date $134.00 for which please accept our thanks — As regards giving our trade to anyone else in your place — will say that if you can and will sell as many handles as anyone else in Rochr we do not want to break off, but one thing is sure — that you have done but very little business in handles with us — In our letter of Jany 4th 73 we state that 10% was the best discount we could give you but can now give you 15% any 1st last — and you allow us to draw at sixty days date — on our invoices & B.L. — That is on our regular stock handles we give those terms — but on the [H] Patent axe we could not do better than price named in our letter of Jany 28th 73 — We have to acknowledge that the handles were not shipped Pat up to time