

Page 1

*[Handwritten signature]*

*[Handwritten signature]*  
100 Chestnut St. Phila. Pa.

*[Extremely faint and mostly illegible handwritten text, possibly bleed-through from the reverse side of the page.]*

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To you which we think will be a benefit to both  
you and me. - We will sell you handles - direct  
sales at (20%) directly fr. ch. discount from  
any 1st list - you allowing us to draw at  
sight @ 60 days sight on our invoice & 1st. -  
We have the same arrangement with our  
New England Agents and it seems to work well.  
Of course if we make such an arrangement  
we will send you only such goods as you want.  
We have a lot of Green Patent cut coming through  
and will send you a shipment of them next  
Monday - we had a lot of "Knot" cut and sent  
them to Crane - they may possibly have come in  
direct now. - Please reply at once and let us  
know what you think of buying direct.

Wm. R. Key  
W. C. Handle, Co.  
Ch. H. Smith, Secy.