

Hamilton & Mathews
 515 3rd St. Rochester N.Y.
 Jan 28th 1893

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Jan 28th 93

Hamilton & Mathews
 515 3rd Buffalo St. Rochester N.Y.
 Gentlemen

Your favor of 24th with recd
 with statement of stock - cash check for \$100.00 for which
 accept thanks. - As regards furnishing you
 handles - will say - We will make you one handle
 of your pattern - like those we have sent you. at (85¢ per
 pair) and one handle per cent - advance - on an Aug 1st 1892
 list, - direct sales - net cash - our other goods will sell
 to you at 10% Aug. list - net cash, - We will guarantee
 our one handle to be exactly like sample you sent
 us and have more capacity for filling orders more promptly,
 the reason we have to charge more for this one handle is that
 it takes more lumber per handle to make than our
 regular stock handle, we have to have our machines changed
 & cut lumber on purpose for that particular pattern.

Yours Respy
 H. Mathews, Co. Rochester, N.Y.