Jany 4th 3.

A S Hamilton & Co
Rochester N.Y.
Gentlemen

Your favor of 31st Dec - is recd with order for 100 Dz Pick - and 500 Dz Axe -
In reply will say that if you want any more of those large Knob (H) axe you can have them at 3.50 per Dz net - 30 days - We will furnish you the #1 Pick at 10% enclosed list - net cash -
We are not going to consign any more goods at all.
In future our prices to you will be 10% list - net cash - That is the best discount we give to any one. You are mistaken about the prices of those pick handles we sent you - we cannot allow the difference.

Yours Respy
N.C. Hamilton Co.
Cathington Secy.