

[Faint handwritten text at the top of page 171]

[Large block of very faint, mostly illegible handwritten text on page 171]

[Handwritten signature or name at the bottom of page 171]

[Faint handwritten text at the bottom right of page 171]

Dec 23^d 2

Messrs Minot & Co,
Oliver St, Or Surge's, Boston,
Gentlemen

Your favor of
y^e 20th Dec is recd. In reply will say:-
We care nothing at all about the
prices of Turner & Day - we do not
consider that we are in competition
with them at all, as their hardware
are very much inferior to ours both
as regards quality of timber and finish
and in fact the general manufacture.
We have taken a great deal of their
cash trade and are keeping it, as an
instance we recd an order from one of
their customers Saturday for 500 D^y of A^l
and at better prices than they paid for it,
and higher than we ask now. You will
find in a short time gentlemen that