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The Alice Harriman Company

Publishers

New York & Seattle

542 Fifth Avenue

New York October Fourth, 1910

Mrs. Emma K. Tourgee,
Maysville, N.Y.

Dear Madam:---

Mr. Geo. S. Hurlbart, former publisher of your husband's books, has given me your address that I may write you about having another edition of A Fool's Errand printed. He tells me that there is a steady demand for that and other of his works; but he does not care to reprint as the old firm is dissolved. Therefore he thought it might be profitable to you and to me if we co-operated in a new edition.

I have just moved here from Seattle and my expenses are so heavy that I can't finance, wholly, any more books for quite a while. But I should be glad to make you a figure on the re-printing of this book that will not be exorbitant and make my profit on a ten per cent of the sales---you to have the rest. This reverses the usual process, as of course you know; but I have put out many books this way and it has proved very satisfactory to my authors. I take pleasure in enclosing a circular or two and also give you any author on my list as references as well as The Baker & Taylor Co, 33-37 E. 17th St, who are my trade agents and who know that I SELL the books I publish. I can give you plenty of other references of you desire.

I shall be glad to hear from you and meantime, I remain, sincerely

Alice Harriman