

George S. Hulbert & Company, Publishers  
Bible House, opp. Cooper Institute, New York

7/22/08  
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Dear Mrs. Tourgee:

Having been up  
to my ears in school matters  
for the past week I have delayed  
answering your letter of the  
2<sup>d</sup> inst.

By writing direct to Drum-  
mond to ship the plates by  
freight via Erie or N.Y. Central he  
will give it attention. You can  
probably insure the plates at a  
low rate in your stable & so be  
protected.

Before printing "A Fool's Errand or  
"Bricks" you could write to the  
Baker & Taylor Co.      New York  
The Burrows Bros. Co.      Cleveland  
A.C. McClurg & Co.      Chicago  
and inquire about the quantity  
they could use per year if you  
were to offer them editions at  
a discount of 50%.

Their replies will give you a  
guide as to quantity & as to the

I hope this gives you as much in the way of suggestion as you care for at this time.

In view of the school disaster at Hollinwood. I may be glad you will be interested in a school house I suggested two years ago with large auditorium on the ground floor in place of the third floor where they are usually located.

I will send you a front view of the completed structure and the report I wrote for the Board.

Sincerely yours

Geo. S. Hulbert

Co-operation of leading jobbers.

If you felt justified in going ahead then send out a literary note to all leading papers announcing it.

Are you going to get up a uniform edition of the Judge's books from new plates?

The plates of *A Fool's Errand* are very worn. To do the thing right new plates should be made.

If I were doing it I should get up one volume in a proper way & determine by its success what to do with other volumes.

That would be economy.

Should there be some of the Judge's friends who wish to put up the money for editions I think I can find you a man to take the burden of publishing & distributing ~~for~~ a commission on net sales.

If you make new plates then you may as well melt up the old plates & have the proceeds.