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February 28th, 1908.

Mrs. Emma K. Tourgee,

Mayville, N. Y.

Dear Mrs. Tourgee:-

Your welcome letter of the 27th inst/ has passed its first reading and every line of it is full of interest, as a reviewer might say.

It seems to me you have done very well with "Buttons Inn" and have managed it to the best advantage. Since this story is one of a special local interest I should advise you to work the Chautauqua channels quite thoroughly and not waste effort on the outside public, or send copies to newspapers in general for review. There may be a select few where friendly interest survives and an editor who knew the Judge would take special pains with it; but the average literary editor is looking for new matter and has a raft of books to choose from.

I have been trying to interest Mr. Crosset, who publishes large editions of copyright books at 50 cents in cloth, to republish "A Fool's Errand". I gave him a copy to examine last fall and am writing him again today.

I had assumed that we had closed out the Judge's books entirely when making you the last report, but perhaps not; will look it up.

If you have a basement or stable where you could store the plates and save the cost of storage here, it might pay you to remove them. Very likely it would be wise to turn "Out of the Sunset Sea" into metal. The present price, I understand, is

about 4 cents per pound.

As long as you have entered the publishing field, perhaps it would pay you to get out a small edition of "A Fool's Errand" and "Bricks without Straw", for which there is always some demand, largely for libraries.

I am sorry to hear the daughter met with a painful accident and one from which slow recovery is probable. I am glad to hear from Bessie Warner and hope by some good fortune to meet her. I came near doing so last summer when spending one day at Kingsville in company with Norris Gage. I had a letter from him this week from Topeka, ^{from whence} ~~whether~~ he goes for the balance of the winter to the Pacific coast.

I am glad to hear that you escaped with only the shrinking of interest during the late financial stress. A good many people have been pinched in this city with its multitude of interests.

We are expecting Mrs. Palmer from Buffalo at Easter. She has enjoyed that city very much, the only drawback seeming to be the lake climate, which does not agree with any of our family and from which I suffered in my youthful days.

I am inclined to think the American News Company controls the picture postal card business for the trade, and probably they could give you better points on the manufacture, as I never had anything to do with that line; but will look into it further if you should need my assistance.

With best wishes,

Sincerely yours,

J. S. Hulbert

*P.S.
The Detroit Photographic Co.
Detroit, Mich. is highly recommended
for postal card work in black & white
& in colors. Said to be the best.*