

10270

Mayville, N. Y. October 16th, 1907.

Wednesday a.m.

Messrs Matthews & Northrup,  
Buffalo, N. Y.

Gentlemen:

After numerous negotiations and delays, I have finally succeeded in arranging for the purchase of the plates of "Button's Inn", from Little, Brown & Company, 254 Washington Street, Boston, Mass., and have ordered these boxes of plates forwarded to you, without delay.

Now, as there are several things to talk over, I think you had better send up your man--as you have suggested doing--and have the final arrangements made. I do not see why it would not be as well to print an edition of 5000, which would be safe to do I am sure, as there will always be a sale of the book here in Chautauque county. We would not care to have more than 500 bound for the Christmas trade, and as many more probably for the trade next summer. In all the estimates I have had--several from New York and Boston--yours for the binding has been far in excess of any other. I think you made a mistake somewhere in this estimate. Please consider the matter again and give a lower one.

I suppose if you get the plates this week you will have no trouble in getting 500 ready for delivery by December 15th, would you?

It might be well to let me know when your man would be here so that we should not be away from home.

I am, gentlemen,

Very truly yours,

*Samuel J. Langer*