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Mayville, N. Y. September 15th, 1907.

Monday a. m.

Messrs. Matthews-Northrup,

Buffalo, N. Y.

Gentlemen:

I copy from Mr. Hubert's letter received this morning as follows:

"The quotations from Buffalo strikes me as quite high both for paper and press work and binding. If the binding is to be gilt-top and gilt lettering, I should think it ought to be done for 18 cents. We paid 19, I think for "Fool's Errand" in a red pebbled cloth, the most expensive style and with more pages. Ink staining and plain edges should cost about 13 cents for binding.

Anything farther in the matter I shall be glad to consider and render any assistance possible."

Since receiving your estimate, I have gone over the bills of the hundreds of thousands of Judge Tourgee's books which have been printed and sold, and nowhere do I find such high prices as you quote. The binding especially, is way above anything I find--13 cents being the average.

I have not yet heard from the New York publisher. Will communicate with you as soon as I do so.

I am, gentlemen,

Very truly yours,

E. K. J.