WATSON MANUFACTURING GO.

WINDOW AND DOOR SCREENS.

JAMESTOWN, N.Y. 7/17/07

Mrs. A. W. Tourges,

Mayville,

N.Y.

Dear Madam:

We have yours of yesterday enclosing check \$30.00, which has been placed to your credit on account, per our bill of the 13th. We note your promise to send the balance at the earliest possible moment and hope you may find it convenient to do so before the first of next month, as our terms are net cash upon completion of the work.

In accordance with your request we are enclosing herewith itemized statement, which you will note amounts to \$131.85; but, as we contracted to install them for \$130.88, we billed them at that figure. A slight mistake was made in our estimate which was submitted to you, which will account for the difference.

with reference to your remarks that you are being told you paid an exorbitant price for these screens etc., we have only to say that such is not the case and evidently the parties who have given you this advice do not appreciate high grade work. These are not cheap stock screens and doors—such as you get at the hardware stores—but are all made to measure and from the very best of material, and the price is not exorbitant for the merchandise we have furnished you.

Yours truly,

Watson Mfg Co. Pros.