

**THE MC LACHLEN REAL ESTATE & LOAN COMPANY,  
BANKERS.**

INCORPORATED CAPITAL \$ 150,000.

Banking.  
Real Estate.  
Insurance.  
Loans.  
Investments.  
Rents.

Corner Tenth and G Streets, N.W.

James F. Hood,  
President.  
A. M. McLachlen,  
Secretary & Treasurer.

Washington, D.C. July 8<sup>th</sup> 1907.

Mrs A. W. Tompkins  
Mayfield  
Md.

Dear Madam:

Your favor of July 6, 1907 is duly at hand and contents noted. In reference to the Ontario dividend it was a source of regret that it was necessary to reduce it to 2 1/2%. However a 5% investment is considered a good one.

I think you are mistaken when you state that I agreed to take the stock off your hands at any time at par. If I had made any such agreement, it would have been in writing and with

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Washington, D.C. \_\_\_\_\_ 190\_\_

a time limit.

It is believed that the current six months will show an improvement in earnings.

Very sincerely  
A. M. McLachlen

CHAUTAUQUA COUNTY NY TOPICAL SOCIETY 2013