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George S. Hulbert, Publisher, New York
Seventy Eight Fifth Avenue

March 21st, 1906.

Mrs. A. W. Tourgee,
2015 Kalorama Avenue,
Washington, D. C.

Dear Mrs. Tourgee:-

Your favor of yesterday has come with enclosure from Mr. Walker.

A gentleman came in here the other day inquiring after you and asking for your address, and I take it for granted he was Mr. Walker's representative.

Perhaps the Dixon books are stirring up enough discussion to revive interest in "A Fool's Errand". Suppose you retain control of it, how much in the way of royalty do you hope to secure. I question very much if any regular publisher would take it up on a royalty basis and do much with it, whereas a periodical could make an appeal to its readers in a special way and accomplish something. If Walker would invest in the idea and by buying you out simply pay you in advance and boom "A Fool's Errand", that would give life and value to the plates of the Judge's other books.

You have seen real estate boomers profit by giving away alternate lots or selling them low on condition of making certain improvement. I present this idea and await your further views, and will assist you in any way that I can be of service.

Yours very truly,

Geo. S. Hulbert