

December 13th, 1895.

Hon. A. W. Tourgée,

Buffalo, N.Y.

Dear Sir:-

We have your letter of the 11th.inst. containing offer of Mr. Hutson for the Sulky you now have. While this offer is not a very liberal one, we are a disadvantage in the matter, inasmuch as we should be compelled, were the Sulky returned, to pay freight charges and be subjected to further cost of repainting to put in a marketable condition.

If you cannot induce Mr. Hutson to increase the cash pavment to \$15.00 or \$20.00, will you not kindly deliver the Sulky to him upon the terms mentioned, accepting a note of customary form in Your State, payable in six months from date of sale, for the balance of purchase price, which was to be \$40.00.

Thanking you for the interest you take in the matter and trusting that
you will be able to close the deal up on the terms mentioned herein, we are.

Very respectfully.

Dictated by L. B. F.