

FRANKLIN FYLES, 1285 BROADWAY, NEW YORK.

January 26, 1892.

Mr. A. W. Tourgee--

Dear Sir: The length of "Poor Joel Pyke", 12,000 words, is longer than our contracts with customers calls for. We are only bound to supply stories of six thousand words, and when we go beyond that the earnings are not increased proportionately. Some papers pay us a specified price per story, and others measure by the column. We will make it earn as much as possible, however, on the terms which we offered -- two-thirds of the gross receipts to you, the copyright for other than periodical publication to remain your property, and \$75 cash advance to be made on account upon receipt of manuscript. As to the total income, that would depend very much upon the attractiveness of the story itself. With some papers we have fixed contracts, while others will only purchase what they like. I should hope to make it return to you an entirely satisfactory amount.

I suggest that you send to the International Press Intelligence Co., New Church Street, an order to clip and send to you from each paper in which they find it. They will charge you five cents per clipping, and then you would know of every separate publication. Our accounts would be open here to anybody whom you might send to examine them.

Yours truly,

Franklin Fyles